Powered by Innovation

CONFIDENTIAL

DL320(A)-7M/DL420-7M REVIEW

건설기계 사업본부 마케팅 담당 2021.





- 1. Walk Around
- 2. Product Competitiveness
- 3. Line Up
- 4. Sales Feature
- 5. Standard & Option List

Walk Around

Performance

- ✓ Increased Standard Bucket capacity(DL320(A)-7M)
- ✓ Increased Front Hinge Height (DL320(A)-7M)
- ✓ Increased Engine Power(DL420-7M only)
- ✓ Steering controllability improvement
- ✓ LIS performance improvement

Comfort

- ✓ New Cluster
- ✓ New Keypad
- ✓ Improved Cabin Visibility
- ✓ More legroom
- ✓ More storage space
- ✓ USB charge port
- ✓ New HVAC
- ✓ New Brake Pedal

Quality

- ✓ Improved durability of T/M Damper
- ✓ Propeller Shaft Balance
- ✓ Reinforced Structure
- ✓ LIS Valve leakage improvement

Styling

- ✓ New Cabin
- ✓ New Engine Room Cover
- ✓ New Grille
- ✓ New Tail pipe
- ✓ New Counterweight
- ✓ Color Contrast Balance

Daily Fuel Consumption

- DL320A-7M Up to 2.5% †
- DL320-7M Up to 23% †
- DL420-7M Up to 20.0% †
- ✓ LS System(T3 models only)
- Electronic Variable Fan Option (T3 models only)
- ✓ Lock-Up Option (T3 models only)
- ✓ SAT2.0 (DL420-7M only)

Versatility

- ✓ Enhanced Axle Capacity → HD Axle Option
- ✓ Aggregate Bucket Option
- ✓ Diversification of Additional C/W options
- ✓ LED Working Lamp Option

Maintainability

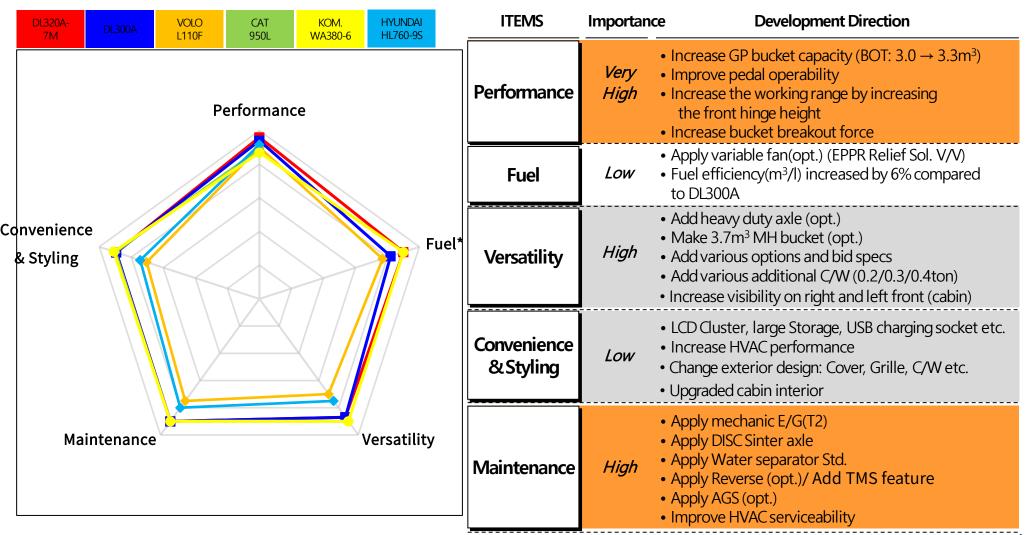
- ✓ Automatic Reverse Radiator Fan Option
- ✓ Full Fender Catch
- ✓ Extend Front Fender length
- ✓ Wider & Longer Mud Guard
- ✓ Increased durability of GET
- ✓ New Toolbox
- ✓ New Elec box
- ✓ Sintered type Axle DISC applied
- ✓ Water Separator applied
- ✓ AGS Option
- ✓ TMS Fuel Consumption Data, Error Codes..

- 1. Walk Around
- 2. Product Competitiveness
- 3. Line Up
- 4. Sales Feature
- 5. Standard & Option List

Product competitiveness_ DL320A-7M

Differentiating Point : Increase GP bucket capacity and the scope of work, Improve maintainability Key development Point : Add various options and bid specs, Convenience & Styling Enhancement

Differentiating Point Key development Point



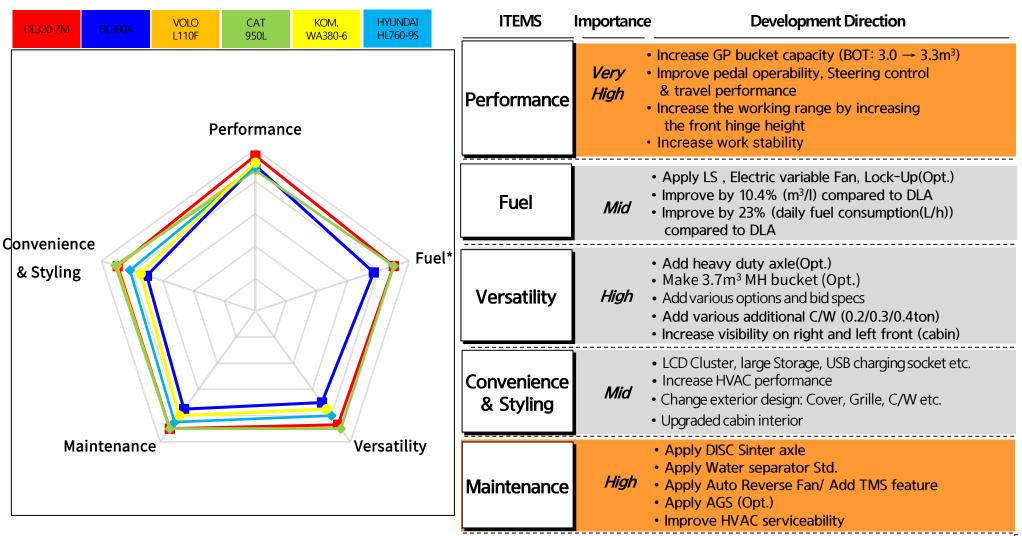
* Fuel efficiency (m³/L)/ Cat 950L(T3, Electric E/G)

Product competitiveness_ DL320-7M

Differentiating Point : Increase GP bucket capacity and the scope of work, Improve maintainability Key development Point: Improve fuel performance,

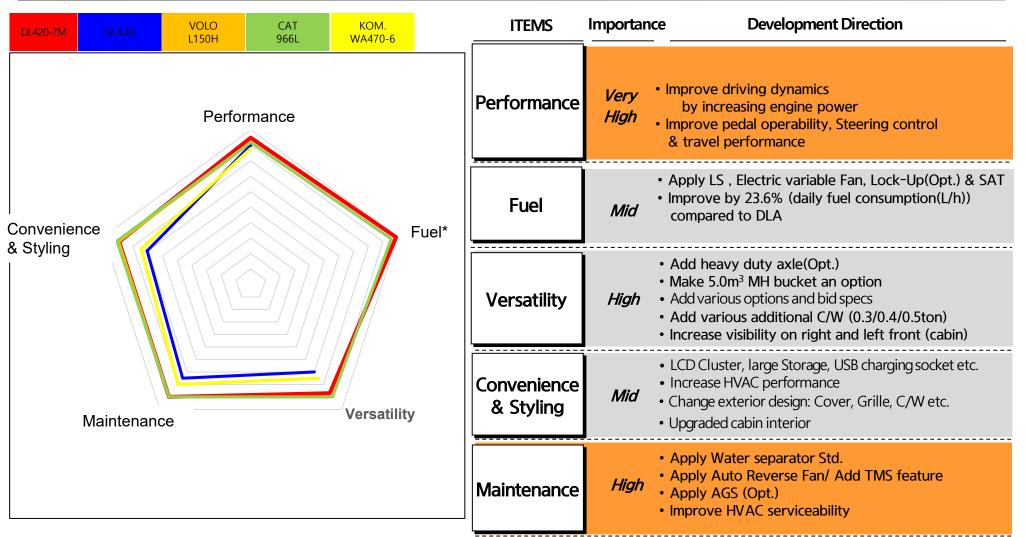
Differentiating Point Key development Point

Add various options and bid specs, Convenience & Styling Enhancement



Product competitiveness_ DL420-7M

Differentiating Point : Improve steering & travel performance, pedal operability & maintenance Key development Point: Improve fuel performance, convenience & styling/ Add various options and bid specs



Differentiating Point Key development Point

* Daily fuel consumption(L/h) idle: travel: work_ 2:3:5

- 1. Walk Around
- 2. Line Up
- 3. Sales Feature
- 4. Standard & Option List

Line Up

Model	Specs	Configuration	Sales Point
DL320-7M	- Engine 172 kW - Loading Height on pin 4.17m - Bucket 3.3m ³ - Weight 18,940kg	- Z-BAR - ZF-Axles with LSD - Mech. Suspension Seat - Automatic Reverse Fan	 Increased standard bucket capacity Increased front hinge height Highest fuel efficiency (LS system, 5 Gear Lock-up option) TMS New Styling(Exterior and cabin)
DL320A-7M	- Engine 156 kW - Loading Height on pin 4.17m - Bucket 3.3m ³ - Weight 18,590kg	 Z-BAR ZF-Axles with LSD Mech. Suspension Seat Automatic Reverse Fan(Option) 	- Tier 2 engine - Increased standard bucket capacity - Increased front hinge height - TMS - New Styling(Exterior and cabin)
DL420-7M	- Engine 257 kW - Loading Height on pin 4.27m - Bucket 3.9m ³ - Weight 22,742kg	- Z-BAR - ZF-Axles with LSD - Mech. Suspension Seat - Automatic Reverse Fan	 Highest engine power in this class Highest fuel efficiency (LS system, SAT2, Lock-up option) TMS New Styling(Exterior and cabin)

DL320-7M Specification comparison

			DO	DAN	CAT	VOLVO	KOMATSU	HYUNDAI	
	ITEMS		DL320-7M	DL300	950GC	L110H	WA380-6	HL760-9S	
Weight	Operating Weight	kg	18,940	17,300	18,676	18,360	17,510	17,600	
(GP_BOT)	Tipping load_straight	kg	14,710	14,500	12,759	12,780	14,740	13,950	
	Tipping load_full turn	kg	12,990	12,100	11,197	10,900	12,780	12,060	
	ROC	kg	6,663	6,050	5,599	5,450	6,390	6,030	
Engine	Emission	-	Т3	Т3	Т3	S5	Т3	T2	
_	Model	-	DL08	DL08	C7.1 ACERT	D8J	SAA6D107E	HM 8.3	
	Rated power	kW	172	162	168	191	143	160	
	Displacement	Liter	7.64	7.64	7.01	7.8	6.69	8.3	
Front	Bucket capacity(BOT)	m ³	3.3	3.0	3.1	3.0	3.1	3.1	
	Bucket capacity(BOC)	m ³	3.5	3.2	3.3	3.4	3.3	3.1	
	Bucket capacity(AGG)	m ³	3.7						
	Tractive effort (BOT)	kN	170	167	152	175.8	170	156	
	Boom up	sec	5.9	6.1	6.1	5.4	5.9	6.2	
	Cycle time	sec	10.6	11.7	10.1	10.0	11.0	10.6	
	Bucket hinge height	mm	4,170	4,000	4,188	4,030	4,095	4,105	
Travel	T/M type	-	HDT	HDT	HDT	HDT	HDT_LU	HDT	
	Axle type (STD)	-	LSD	LSD	OPEN	DHL/OPEN	OPEN	OPEN	
	Tire	-	L3(TRI)	Bias(16PR)	TRI(L3)	L3	L3	L3	
	Travel speed 4 th (5 th)	KPH	34.1(40)	34.0	34.0	40.0	34.0	38.4	
Dimension	Overall Length	mm	8,385	8,150	8,412	8,120	8,365	8,065	
	Overall Width(BOC)	mm	3,000	2,920	2,927	2,880	2,905	2,900	
	Overall Height(CAB)	mm	3,511	3,438	3,458	3,380	3,390	3,485	
	Wheel Base	mm	3,300	3,200	3,300	3,200	3,300	3,300	
	Thread	mm	2,150	2,150	-	2,070	2,160	-	
Hyd.	Туре	-	LS	Open	LS	LS	LS	OPEN	
	Main pressure	bar	230(200)	200	279	270	314	206	
Structure	Fuel tank	Liter	291	326	290	270	300	263	
	Oil tank	Liter	193	190	120	133	139	163	

9

DL320A-7M Specification comparison

78		DOC	DAN	CAT	VOLVO	KOMATSU	HYUNDAI	
	구분		DL320A-7M	DL300A	950L	L110F	WA380-6	HL760-9S
Weight	Operating Weight	kg	18,590	17,640	18,136	18,430	17,510	17,600
(GP_BOT)	Tipping load_straight	kg	14,900	13,670	13,314	12,650	14,740	13,950
	Tipping load_full turn	kg	13,160	11,880	11,624	10,840	12,780	12,060
	ROC	kg	6,555	5,940	5,812	5,420	6,390	6,030
Engine	Emission	-	T2	T2	Т3	Т3	Т3	T2
	Model	-	DE08TIS	DE08TIS	C7.1 ACERT	D7E LB E3	SAA6D107E	HM 8.3
	Rated power	kW	156	156	195	170	143	160
	Displacement	Liter	8.07	8.07	7.01	7.11	6.69	8.3
Front	Bucket capacity(BOT)	m ³	3.3	3.0	3.1	3.0	3.1	3.1
	Bucket capacity(BOC)	m ³	3.5	3.2	3.1	3.4	3.3	3.1
	Bucket capacity(AGG)	m ³	3.7					
	Tractive effort (BOT)	kN	169	167	151	147	170	156
	Boom up	sec	6.4	6.3	5.3	5.4	5.9	6.2
	Cycle time	sec	11.6	11.4	9.5	10.0	11.0	10.6
	Bucket hinge height	mm	4,170	3,980	3,995	4,020	4,095	4,105
Travel	T/M type	-	HDT	HDT	HDT_LU	HDT	HDT_LU	HDT
	Axle type (STD)	-	LSD	LSD	OPEN	DHL	OPEN	OPEN
	Tire	-	L3(TRI)	Bias(16PR)	XHA2(L3)	L3	L3	L3
	Travel speed 4 th	KPH	36.7	32.3	39.5	37.0	34.0	38.4
Dimension	Overall Length	mm	8,447	8,240	8,243	8,240	8,365	8,065
	Overall Width(BOC)	mm	3,000	2,920	2,927	3,000	2,905	2,900
	Overall Height(CAB)	mm	3,511	3,435	3,446	3,360	3,390	3,485
	Wheel Base	mm	3,300	3,200	3,350	3,200	3,300	3,300
	Thread	mm	2,150	2,150	2,140	2,070	2,160	-
Hyd.	Туре	-	Open	Open	LS	LS	LS	OPEN
	Main pressure	bar	206	200	279	236	314	206
Structure	Fuel tank	Liter	291	304	275	269	300	263
	Oil tank	Liter	173	210	125	133	139	163

DL420-7M Specification comparison

78		DOC	DAN	CAT	VOLVO	KOMATSU	HYUNDAI		
	구분		DL420-7M	DL420	966M	L150H	WA470-6	HL770-9S	
Weight	Operating Weight	kg	22,742	22,300	23,220	24,090	22,880	22,500]
(GP_BOT)	Tipping load_straight	kg	17,952	18,190	17,828	18,100	18,370	17,400]
	Tipping load_full turn	kg	15,837	15,780	15,822	15,970	15,795	14,950	
	ROC	kg	7,919	7,890	7,911	7,985	7,898	7,475	
Engine	Emission	-	Т3	Т3	Т3	T2	Т3	Т3	
	Model	-	DC13	QSM11	C9.3 ACERT	D13F	SAA6D125E-5	HE8.9	
	Rated power	kW	257	209	230	220	204	209	
	Displacement	Liter	12.7	10.8	9.3	12.8	11.04	8.9	
Front	Bucket capacity(BOT)	m ³	3.9	4.0	4.0	4.0	3.9	4.0	
	Bucket capacity(BOC)	m ³	4.1	4.2	4.2	4.4	4.2	4.0	
	Bucket capacity(AGG)	m ³	4.7	NA	4.8	5.2	5.2	NA	
	Tractive effort (BOT)	kN	197	208	183	202	207	204	
	Boom up	sec	6.3	5.8	6.1	5.9	5.4	5.7	
	Cycle time	sec	11.3	10.2	10.1	11.6	10.7	9.8	
	Bucket hinge height	mm	4,265	4,300	4,235	4,340	4,360	4,310	
Travel	T/M type	-	HDT	HDT	HDT_LU	HDT_LU	HDT	HDT	
	Axle type (STD)	-	LSD	LSD	DHL/OPEN	DHL/OPEN	OPEN	OPEN	
	Tire	-	L3	Bias(20PR)	XHA2(L3)	L3	Bias(16PR)	Bias(20PR)	
	Travel speed 5 th	KPH	40.0	38.0	39.5	38.0	36.2	38	
Dimension	Overall Length	mm	9,553	8,880	8,888	8,790	8,980	8,650	
	Overall Width(BOC)	mm	3,200	3,270	3,271	3,200	3,170	3,100	
	Overall Height(CAB)	mm	3,658	3,522	3,587	3,580	3,500	3,590	
	Wheel Base	mm	3,525	3,500	3,550	3,550	3,450	3,440	
	Thread	mm	2,300	2,300	2,230	2,280	2,300	-	
Hyd.	Туре	-	LS	LS	LS	LS	LS	OPEN	
	Main pressure	bar	315	245	310	290	343	206	
Structure	Fuel tank	Liter	316	367	302	366	413	362	
	Oil tank	Liter	230	230	125	156	173	295	

- 1. Walk Around
- 2. Line Up
- 3. Sales Feature
 - 1 Performance
 - 2 Styling
 - 3 Main Component
 - (4) Maintainability
 - **5** Useful Function
- 4. Standard & Option List

DL320(A)-7M Main component & performance

		DL300	DL320-7M	DL300A	DL320A-7M
	Model	DL08	←	DE08TIS	←
	Capacity	7.6L	←	8.07L	←
Engine	Power(PS)	220@2,000rpm	234@2,000rpm	212@2,100rpm	←
Engine	Torque	1,029N.m	1,157N.m	902N.m	←
	Air-cleaner	Pre-cleaner	←	Pre-cleaner	←
	Others	Turbocharger	←	Turbocharger	←
-	Model	ZF(4WG 210)	ZF(4/5WG 210)	ZF(4WG 210)	←
Trans- mission	Gear(Opt.)	4F/3R-Auto	4(5)F/3R-Auto	4F/3R-Auto	←
	Speed(Opt.)	Max 34.0km/h	Max 34.1(40)km/h	Max 32.3km/h	Max 36.7km/h
Bucket	Туре	Mono tooth	\leftarrow	Mono Tooth	←
DUCKEL	Size	3.0m ³	3.3m ³	3.0m ³	3.3m ³
Axle	Model	ZF MT-L3095 II/3085 II	ZF MT-L309511/308511	ZF MT-L309511/308511	←
Axie	Туре	Wet-type	←	Wet-type	←
	Breakout force(kN)	159	170	168	169
	Tipping load(tons)	14.5	14.7	13.4	14.9
	Payload(tons)	5.4	5.9	5.4	5.9
5 (Traction force(tons)	18.2	18.6	17.7	18.1
Perfor- mance	MAX. Steering Angle(°)	40	\leftarrow	40	←
	Pin height(mm)	4,000	4,170	3,980	4,170
	Dump height(mm)	2,780	2,940	2,780	2,866
	Ground clearance(mm)	465	400	460	400
	Total cycle time(sec)	11.5	10.6	11.1	11.6

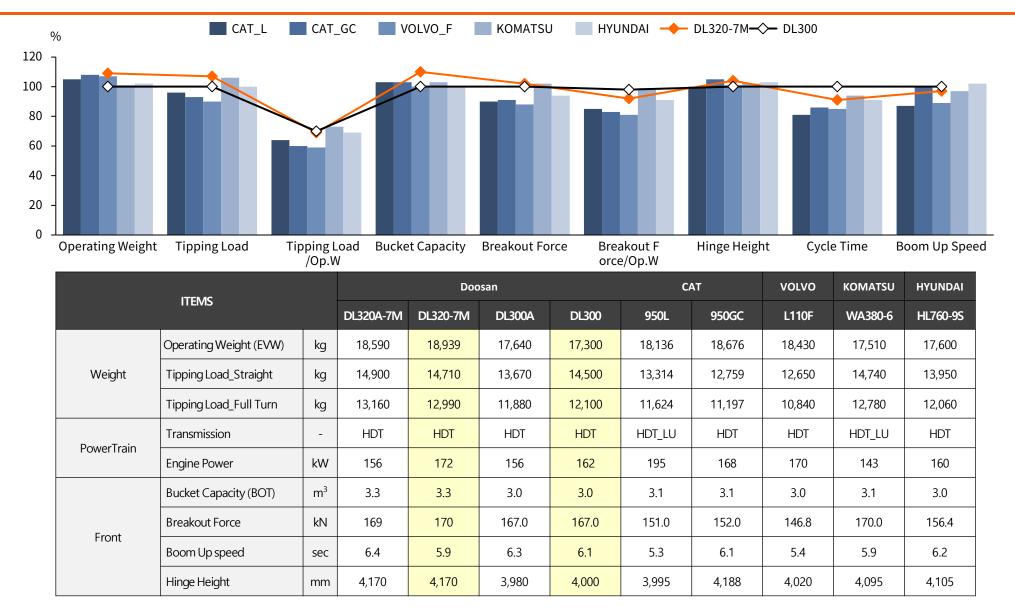
DL420(A)-7M Main component & performance

		DL420	DL420-7M	DL420A	DL420A-7M
	Model	QSM11	DC13	DE12TIS	DX12
	Capacity	10.8L	12.7L	11.05L	11.05L
Engino	Power(PS)	284@2,000rpm	349@1,800rpm	286@2,100rpm	296@2,000rpm
Engine	Torque	1,450N.m	1,664N.m	1,275N.m	1,300N.m
	Air-cleaner	Pre-cleaner	←	←	↔
	Others	Turbocharger	←	←	←
-	Model	ZF(4WG 260)	←	←	↔
Trans- mission	Gear(Opt.)	4F/3R-Auto	4(5)F/3R-Auto	4F/3R-Auto	←
	Speed(Opt.)	Max 38.0km/h	Max 37.1(40)km/h	Max 38.0km/h	Max 40km/h
Bucket	Туре	Mono tooth	\leftarrow	←	←
DUCKEL	Size	3.9m ³	←	←	←
Axle	Model	ZF MT-L3105 II/3095 II	←	←	←
Axie	Туре	Wet-type	←	←	←
	Breakout force(kN)	208	198	197	198
	Tipping load(tons)	18.2	19.0	17.8	17.1
	Payload(tons)	7.9	8.5	7.7	7.6
- (Traction force(tons)	23.8	22.0	21.5	23.8
Perfor- mance	MAX. Steering Angle(°)	40	←	←	←
	Pin height(mm)	4,300	4,265	4,295	4,265
	Dump height(mm)	2,960	2,950	2,960	2,950
	Ground clearance(mm)	510	495	510	495
	Total cycle time(sec)	10.2	10.6	11.5	10.7

Project Target_DL320-7M

Category	Requirements	Development Target	Action Plan
Regulation	• Tier 3 (Elec. Controlled E/G)	• Tier 3	Install DL08 engine
Performance	Improve travel performanceApply SDK platformRequest bid spec	 Acceleration performance superior to DL300 Increase hinge height Increase digging force Add various options and bid specs 	 Apply lock-up option & engine dynamic characteristics Increase hinge height (SDK C/O): by 170mm Secure the best against the competitors by improving bucket cyl LED working Lamp, Spark Arrestor, wet-type cleaner, E/G shutdown etc.
Fuel	• Superior to DL300 model	 Daily fuel consumption (Heavy load) SMK320: improve by 18% compared to DLA Productivity(m³/h) SMK320: improve by 5.9% compared to DLA 	 Apply LS system/ Lock-Up/ electronic fan of variable pitch Increase GP bucket capacity compared to old model (3.0=>3.3m³) Make 3.7m³ MH bucket an option
Quality	• Durability equivalent to that of competitor models	Equivalent level to SDK320 • Enhance bucket durability • Enhance axle durability • Enhance front pin durability • Enhance durability of key parts/machine	 Key machine/parte: SDK C/O Apply MH tungsten coated bucket/ Newly develop tooth & adaptor Improve rear axle: 3085-> 3095 option Change in axle disc material: Paper-> Sinter Improve bucket dump shock C/O of key parts that have already been validated
Comfort	 Improve cabin visibility Improve convenience for maintenance Request information (fuel economy, maintenance, etc.) 	 Improve visibility of right and left bottom front Apply reverse fan system/ SDK platform Add TMS feature 	 Increase glass area on right and left front Apply manual reverse fan/ SDK platform Ad TMS feature (provide information of fuel economy and parts replacement schedule)
Design	Competitive exterior designUpgraded cabin interior	 Apply a new competitive design Upgrade interior to competitors' level	Change exterior designApply economic type new cabin

DL320-7M Performance Curve Comparison



Project Target_DL320A-7M

Category	Requirements	Development Target	Action Plan
Regulation	• Tier 2	• Tier 2	Install DE08 engine
Performance	• Equivalent to DL300A Apply SDK platform Request bid specs	 Equivalent to DL300A Increase hinge height Improve digging force Add various options and bid specs 	 Key parts/machine DL300A C/O Increase hinge height (SDK C/O): increase by 195mm Secure the best against the competitors by improving bucket cyl. LED working Lamp, Stark Arrestor, Wet-type cleaner, E/G shutdown
Fuel	Equivalent to DL300A	 Daily fuel consumption (L/hr)* on the equivalent level to that of DL300A** Productivity(m³/h) increased by 9.8% compared to DL300A 	 Key machines/parts: DL300A C/O Increase GP bucket capacity compared to old model (3.0=>3.3m³) Make 3.7m³ MH bucket an option
Quality	• Durability equivalent to that of competitor models	• Equivalent level to DL300A Improve bucket durability Improve axle durability	 Key machines/parts: DL300A C/O Apply MH tungsten coated bucket/ Newly develop tooth & adaptor Improve rear axle: 3085-> 3095 option Change in axle disc material: Paper-> Sinter
Comfort	 Improve cabin visibility Improve convenience for maintenance Request information (fuel economy, maintenance, etc.) 	 Improve visibility of right and left bottom front Apply reverse fan system/ SDK platform Add TMS feature 	 Increase glass area on right and left front Apply manual reverse fan/ SDK platform Ad TMS feature (provide information of fuel economy and parts replacement schedule)
Design	Competitive exterior designUpgraded cabin interior	 Apply a new competitive design Upgrade interior to competitors' level 	Change exterior designApply economic type new cabin

*Daily fuel economy (idle :travel :V-shape_2:3:5)

** Equivalent level when using the same bucket with the old model; if increased the bucket capacity(3.3m^3), inferior by -1.0%

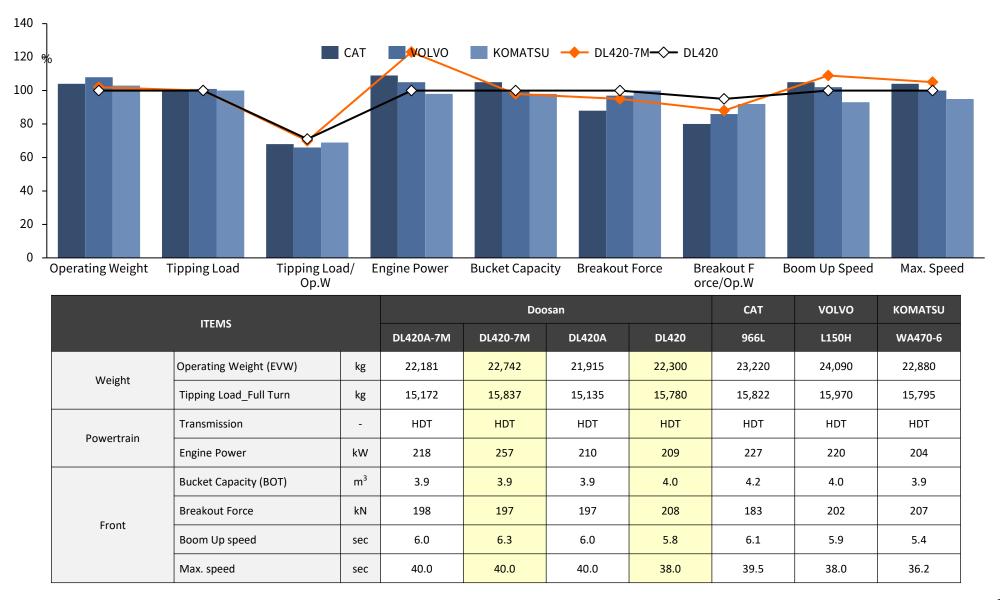
DL320A-7M Performance Curve Comparison



Project Target_DL420-7M

Category	Requirement	Development Target	Action Plan
Regulation	• Tier 3	• Tier 3	Install SCANIA DC13 engine
Performance	Improve travel performanceApply SDK platformRequest bid spec	 Acceleration performance superior to DL420 Apply SDK platform Add various options and bid specs 	 Increase E/G power (209kW → 257kW) & apply 5th Lock-up Option Spark Arrestor, wet-type cleaner, EG shutdown
Fuel	• improve by 20% compared to DLA	 improve by 23.6% compared to DLA* Increase Productivity (m³/h) 	 SAT / DC13 EG / Main, Separate steering system/ High pressure of front/ electronic fan of variable pitch Apply MH bucket Option : 4.7/5.0 m³ Improve rear axle option : 3095 → 3105
Quality	Durability equivalent to that of SDK420	• Equivalent level to SDK420	 Apply SDK Frame & Tank C/O of key parts(SDK) that have already been validated
Comfort	 Improve cabin visibility Improve convenience for maintenance Request information (fuel economy, maintenance, etc.) 	 Improve visibility of right and left bottom front Apply reverse fan system/ SDK platform Add TMS feature 	 Increase glass area on right and left front Apply Auto Reverse Fan Opt./ SDK platform Add TMS feature (provide information of fuel economy and parts replacement schedule)
Design	Competitive exterior designUpgraded cabin interior	 Apply a new competitive design Upgrade interior to competitors' level	Change exterior designApply economic type new cabin

DL420-7M Performance Curve Comparison



- 1. Walk Around
- 2. Line Up
- 3. Sales Feature
 - 1 Performance
 - 2 Styling
 - 3 Main Component
 - (4) Maintainability
 - **5** Useful Function
- 4. Standard & Option List



Styling – Exterior

Before(Mass production)



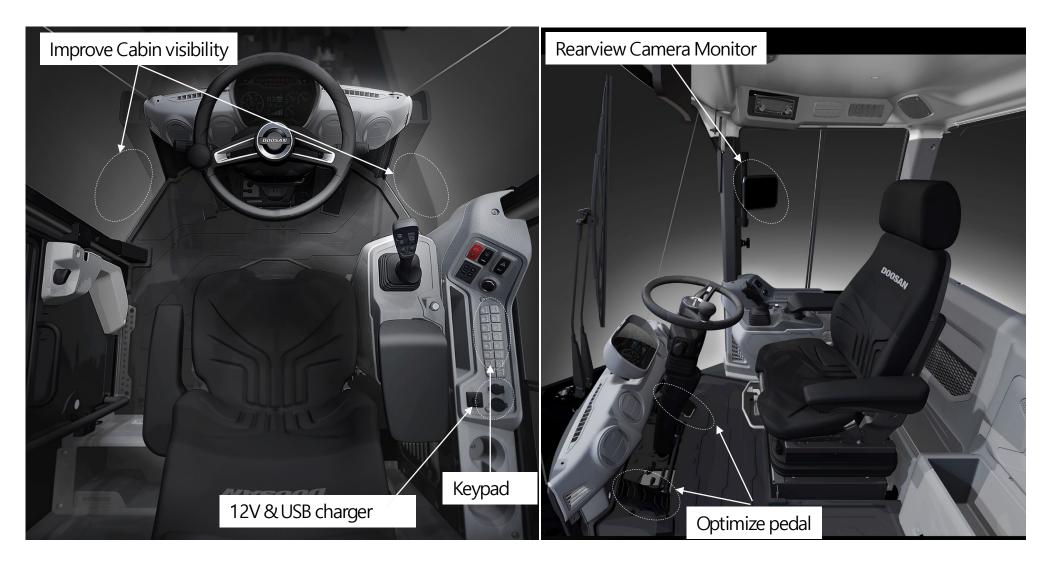
After(DL(A)-7M Model)



Side view







Styling - New Cabin_ Product improvement items(1/2)

Items	System	Content	DL200A-7M	DL250A-7M	DL320(A)-7M	DL420-7M
SDK Base New Cabin	Cabin C&I(Interior)	Upgrade cabin interior, Apply TMS(Opt.) & various Storage switch position integration /Improved driver convenience by developing RH Stand		0	О	0
	Cabin C&I(Exterior)	Increase ROPS tolerance , Improve cabin visibility & HVAC serviceability	0	0	0	0
	Cabin HYD	Improve Brake Pedal operability , Add Joystick Thumbwheel (3SP opt.)	0	0	0	0
	Cabin E&E	Add VCU/ Improve operator operability convenience by changing Gauge Panel/Keypad	0	0	0	0
	Cabin PTI	Improve HVAC system	0	0	0	0
SDK Exterior New Design	Exterior Full Change	Side Door/Top Cover/Guard/Grill/Fender	0	0	0	0
SDK Frame	Frame Ass'y	Apply SDK Front/Rear Frame (increased durability)	0	0	0	0
SDK Front Linkage	Front Ass'y	Apply SDK Front Linkage (increased durability)	0	0	0	0
Improve maintenance	Radiator	Apply SDK Rad. (Stacked structure- easy to clean, increased durability)	0	0	0	0
	TM gauge	Dip stick \rightarrow Level gauge	0	0	0	0
	Reverse fan	Reverse fan	0	0	0	0
Improve convenience	Arm Kick Out	Proximity sensor \rightarrow Angle Sensor(Kick out height adjustment from driver's seat)	0	0	0	0
Improve quality	Main Harness 외	Apply waterproof connector/Improve assembly, Increase battery cable	0	0	0	0
	Fuel Filter	Change E/G main fuel filter/Apply water separator	0	0	0	0
	Surge Tank	Add surge tank for engine protection	0	0	0	0
Improve productivity	Bucket	Increase GP bucket capacity compared to old model	Х	Х	0	Х
	Axle	Apply HD axle (OPT)	Х	Х	0	0
	TM Thermostat	TM Thermostat(OPT) – Improve winter drivetrain efficiency	0	0	0	0
Improve fuel consumption	Hyd. system	Apply electronic fan of variable pitch (OPT)	0	0	0	0
		Apply Main LS system	Х	Х	Х	0

Styling - New Cabin_ Product improvement items(2/2)



After(DL(A)-7M Model)









Keypad











- Upgrade
 - Improved driver satisfaction through interior luxury
- Convenience of operation

- Improved operation convenience through Gauge panel, keypad & thumbwheel joystick application

• Safety

- Increased driving stability by securing the lower right & left view

- 1. Walk Around
- 2. Line Up
- 3. Sales Feature
 - 1 Performance
 - 2 Styling
 - 3 Main Component
 - (4) Maintainability
 - **5** Useful Function
- 4. Standard & Option List

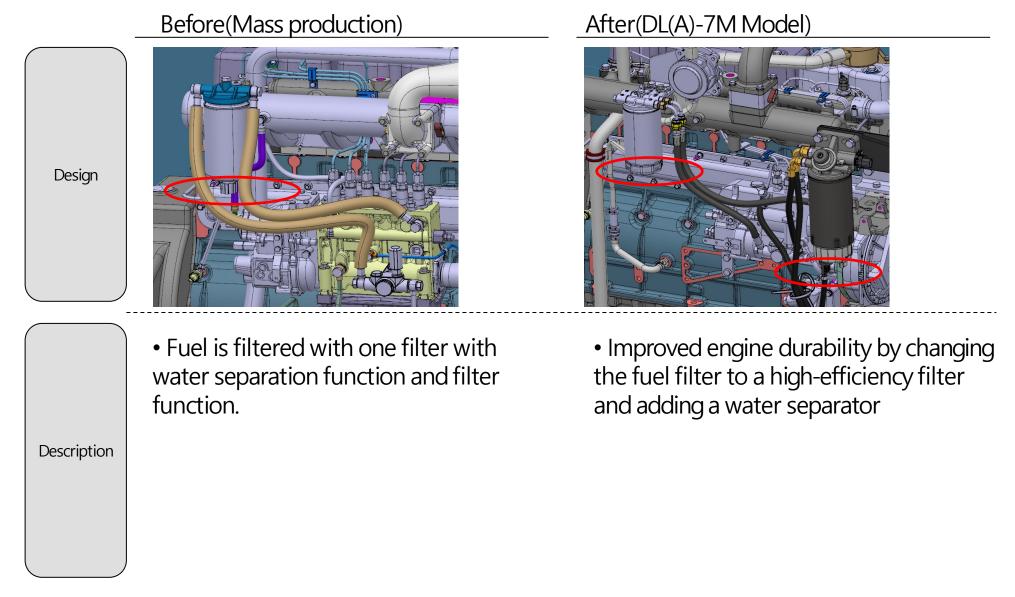
DL320A-7M DL320-7M DL420-7M

Main Components

Group	Main Components	DL320-7M	DL320A-7M	DL420-7M	
	Engine	Doosan DL08	Doosan DE08TIS	Scania DC13	
	Transmission	ZF 4/5WG 210	ZF 4WG 210	ZF 4/5WG 260	
Powertrain	Axle (F/R)	MT 3095 II / 3085 II	MT 3095 II / 3085 II	ZF 3105 II / 3095 II	
	Axle (HD option, F/R)	MT 3095 II / 3095 II	MT 3095 II / 3095 II	ZF 3105 II / 3105 II	
	Axle Oil Cooler	Х	Х	0	
	Main Pump	Flutek K3VL80	Parker T67CCAY	Flutek K3VL140	
	Steer Pump	Flutek K3VL80	Parker T67CCAY	Flutek K3VL100	
	Fan(Brake, Pilot) Pump	BR A10VO28	Parker T67CCAY	BR A10VO28	
	MCV	Husco SCX300	Kayaba KVML-270	Parker M420LS	
Hydraulic	Steering Unit	Sinjin AL01483	Sinjin AL01483	Sinjin JH6032	
Tyuraunc	Fan Motor	Casappa PHM20.31	Haldex WM09A1	Casappa KM30.34	
	Pilot Control	Load Sensing	Open	Load Sensing	
	Brake Pedal Valve	Dukin	Dukin	Dukin	
	LIS Valve	HF51023	HF51023	HF 44850	
	Accumulator	Hydac SK280-4	Hydac SK280-4	Hydac SK280-6	

Main Components-Powertrain(Fuel filter)

DL320A-7M	DL320-7M	DL420-7M
~	\checkmark	\checkmark



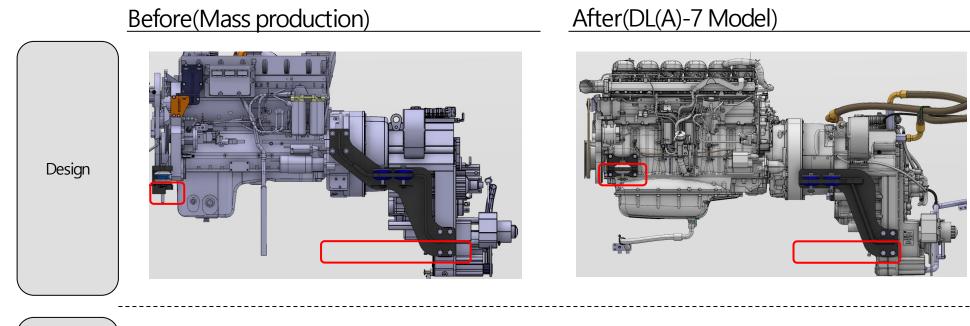
Main Components-Powertrain(Axle Option)

DHL option : Not Available

Compon ent	Option	DL320-7M	DL320(A)-7M	DL420-7M	
Axle	Housing	STD axle HD axle (Only for Rear)	<i>←</i>	\leftarrow	
	Differential (Front / Rear)	LSD / LSD	\leftarrow	\leftarrow	
	Gear ratio	23.333	\leftarrow	\leftarrow	
	Brake disc	Sinter	\leftarrow	\leftarrow	

Main Components-Powertrain(T/M Bracket)

DL320A-7M	DL320-7M	DL420-7M
v	\checkmark	\checkmark



• Fixed to T/M Bracket on F/W housing

Description

- T/M Bracket fixed at T/M only
 - Bracket shape optimization, Reduced weld strain

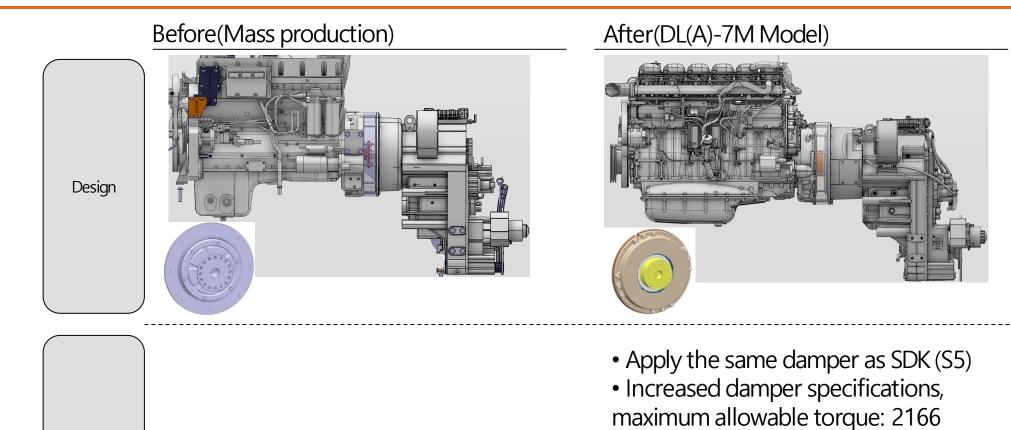
- Eliminates the risk of applying FWH stress due to misalignment during assembly

• Front/Rear sandwich type rubber mounting structure applied

- As engine vibration is not transmitted to the frame, there is no need to separate the plate nut from the frame during assembly.

Main Components-Powertrain(Damper)

DL320A-7M	DL320-7M	DL420-7M
v	\checkmark	~



→4,500Nm

Increase Safety margin

Description

32

Main Components-Powertrain(Shaft)

DL320A-7M	DL320-7M	DL420-7M
v	\checkmark	\checkmark

1차 개선 헌상 개선 방안 개선 전 개선 : 설자 사프트 육력 비교 시험 환전 문우 풍우 Vent(부) Vent(부) (5/bahl 20 21 4 / 00 3 3000 4000 11000 양방향 에어브리더 (Open type) 축력 발생 [설계] 암스플라인 경도 증대 암스플라인 눌림 HB201~269 HB240~269 [DFSS 산출물] [설계] [UF35 건물철] 유효 스플라인과 샤프트 스플라인 상대 길 스플라인 물림탕 증대 이에 따른 샤프트 처짐 압축장 유효 스플라인 압축장 유효 스플라인 5mm 확보 샤프트 기어면 손상(뜯김) 현상 Design [제조품질] eburring 작 업 샤프트 기어부 [제조품질] No-Go Gauge 추가 배부름 헌상 스플라인 윤활 부족 [제조품질] 샤프트 스플라인부 그리스 도포

Before(Mass production)

• Center shaft noise and T/M output flange bolt damage

Description

After(DL(A)-7M Model)



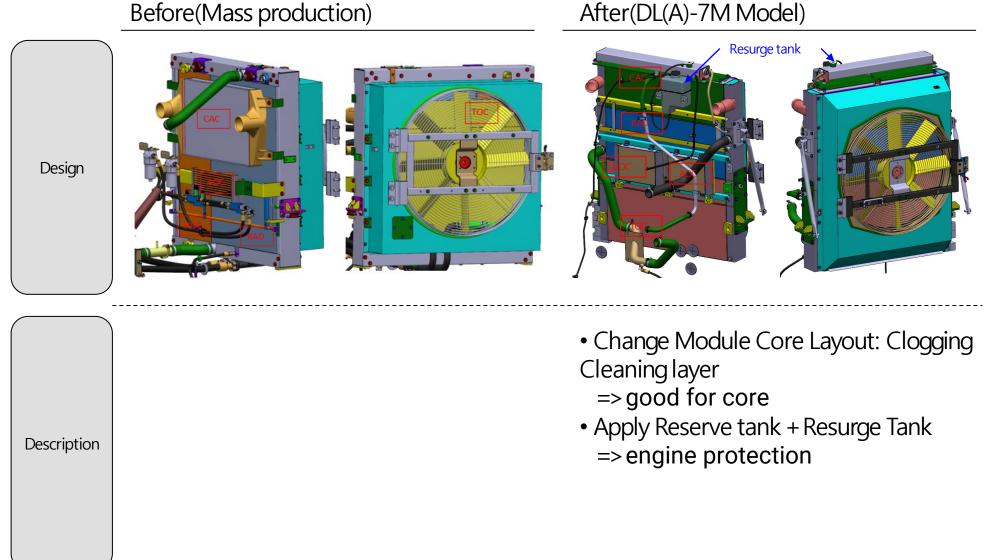
• Add brown coating to all C/Shaft models

• More than equal to or greater than the blue coating applied by previous shaft company (Manufacturer, properties are mostly similar, but brown coating is superior in abrasion resistance)

• OP manual update : C/Shaft feed cycle 250hr content added

Main Components-Powertrain(Radiator)

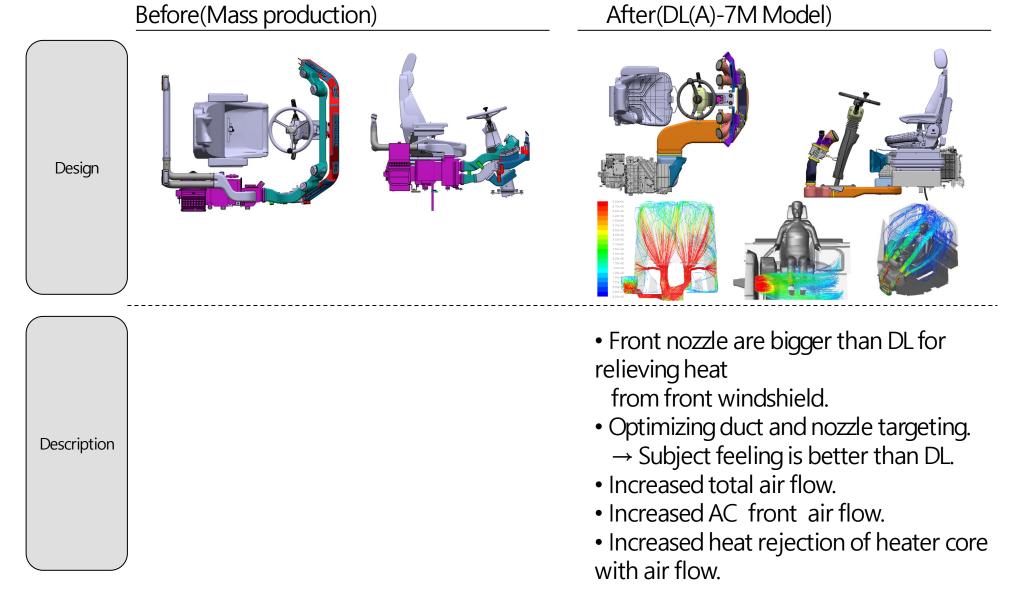
DL320A-7M	DL320-7M	DL420-7M
v	\checkmark	\checkmark



34

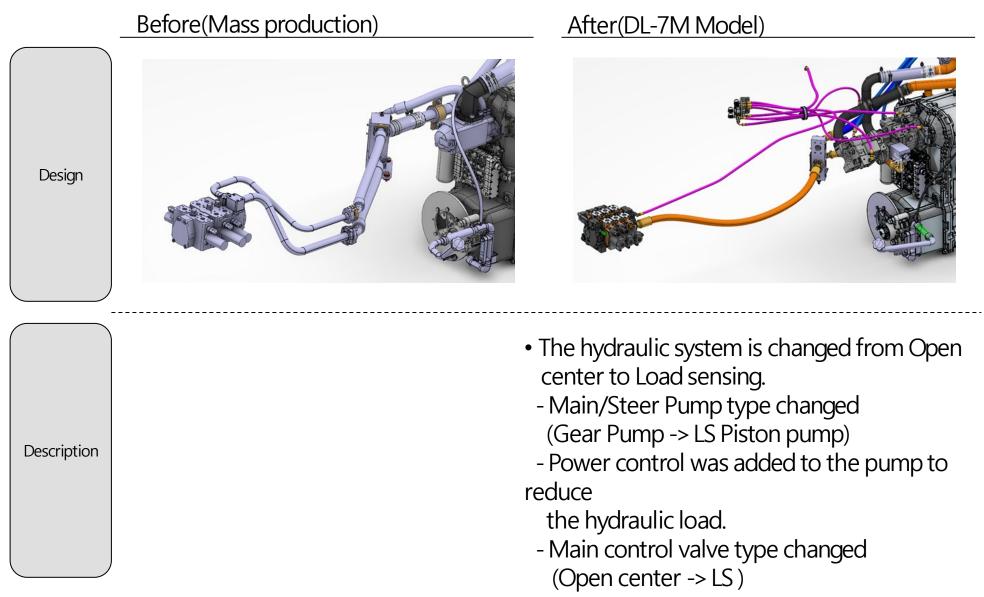
Main Components-Powertrain(HVAC)

DL320A-7M	DL320-7M	DL420-7M
v	\checkmark	\checkmark



Main Components-LS System(Only for T3 Models)

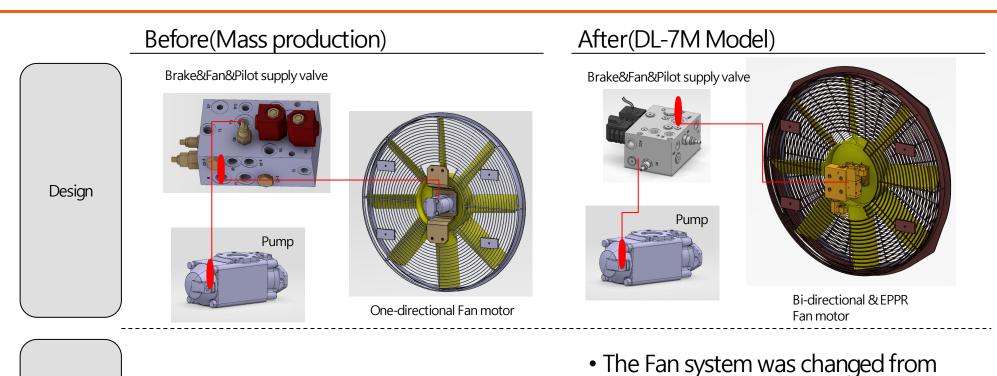




Main Components-Fan System

Description

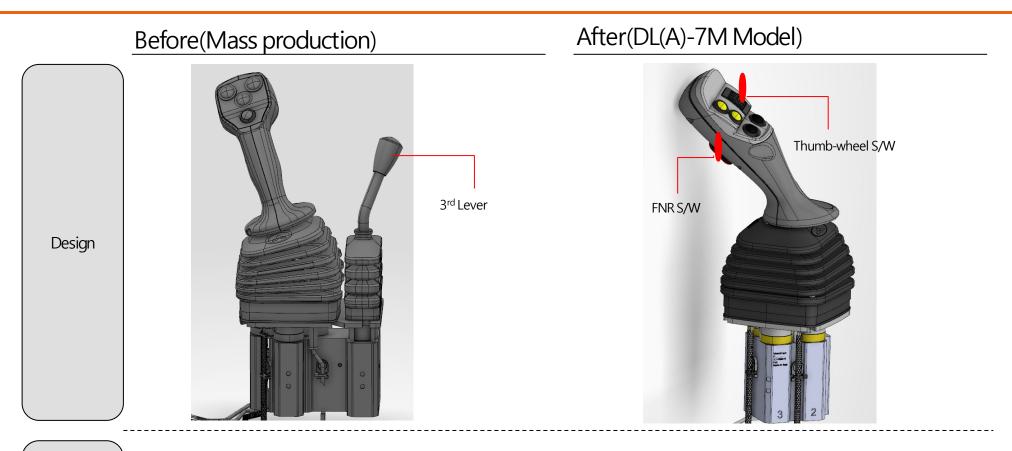
DL320A-7M	DL320-7M	DL420-7M
	\checkmark	\checkmark



fixed speed fan to electronic variable speed & directional changeable fan. - Fan reverse rotation function was added as option.

Main Components-Joystick Valve

DL320A-7M	DL320-7M	DL420-7M
\checkmark	\checkmark	~

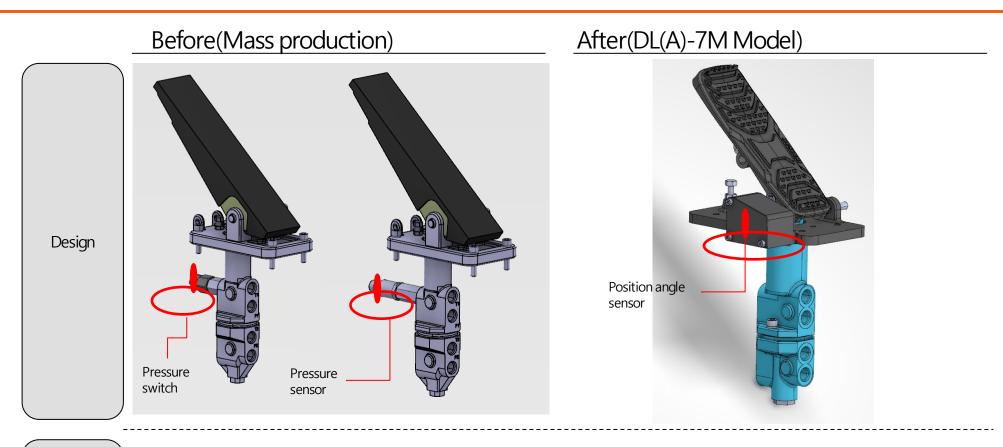


Description

- Walvoil joystick valve(thumb-wheel switch type) developed in the SDK-model was also applied to the SMK-model .
- MCV 3rd flow can be electrical proportional controlled by operating thumb-wheel switch of joystick.
- FNR function also added at new Joystick.

Main Components-Brake Pedal Valve

DL320A-7M	DL320-7M	DL420-7M
~	\checkmark	~



• Pressure can be affected by heat

Description

- Dukin brake pedal valve developed in the SDKmodel was also applied to the SMK-model .
- Brake pedal sensor is changed from pressure(or switch) to position(angle).
- CCO function is improved through low brake
 pedal

effort and position sensor

- 1. Walk Around
- 2. Line Up
- 3. Sales Feature
 - $\textcircled{1} \quad \text{Performance} \quad$
 - 2 Styling
 - 3 Main Component
 - (4) Maintainability
 - **5** Useful Function
- 4. Standard & Option List

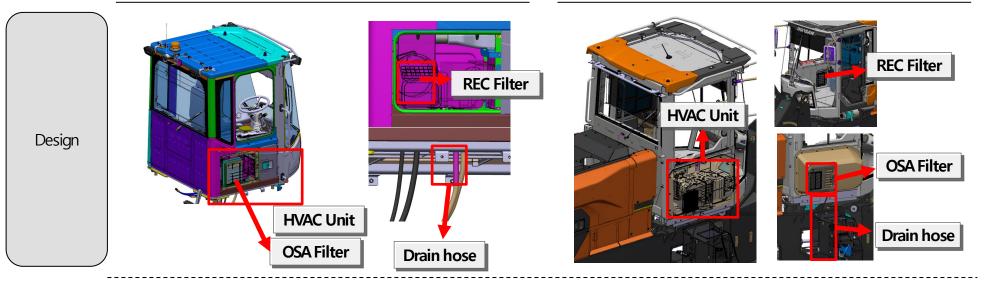
Maintainability_ HVAC System

Description

DL320A-7M	DL320-7M	DL420-7M
v	\checkmark	\checkmark

Before(Mass production)

After(DL(A)-7M Model)



HVAC Unit: located on the right side of the cabin
Filter(OSA/REC)

 $\mbox{-}\mbox{OSA}$ filter: Located on the right side of the cabin cover

 \rightarrow When repairing OSA filter, it is necessary to remove the plate and 4 grips.

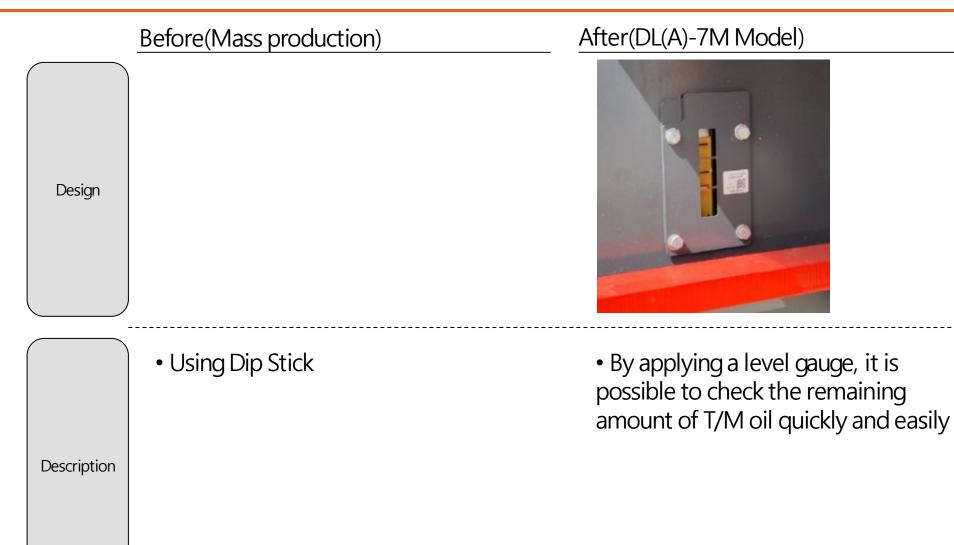
- When repairing REC filter, it is necessary to remove it from the HVAC unit after opening the cover.

• Drain hose: Drain hose located at the bottom of the cabin

- HVAC Unit
 - -located on the right side of the cabin
 - Heater/Eva core: Serviceable from outside
- Filter(OSA/REC)
- OSA filter: located on the right side of the cabin
- REC filter: Located on the right side of the stand inside the cabin
- •Drain hose : Constructed outside the drain hose and fixed to the Tool Box with clips

Maintainability_ T/M oil level gauge

DL320A-7M	DL320-7M	DL420-7M
~	\checkmark	v



- 1. Walk Around
- 2. Line Up
- 3. Sales Feature
 - $\textcircled{1} \quad \text{Performance} \quad$
 - 2 Styling
 - 3 Main Component
 - (4) Maintainability
 - **(5)** Useful Function
- 4. Standard & Option List

ELECTRICALS_SAT2

Situation Awareness Technology (SAT) mode reduces unnecessary fuel consumption to keep optimal point during operation.

SAT

Situation Awareness Technology (SAT)

- It limits the engine's output depending on the working conditions not to consume fuel excessively.
- Even when the machine operated by an unskilled operator, the VCU controller regulates the engine output according to specific conditions for high fuel efficiency.
- When the SAT mode selected, the transmission automatically enters the auto 1~4 mode.
- When the SAT mode selected, green light displayed on the monitor as shown on the picture.
- The latest version of S/W 2.0.



Picture: Activate SAT mode

Useful Function _ AGS

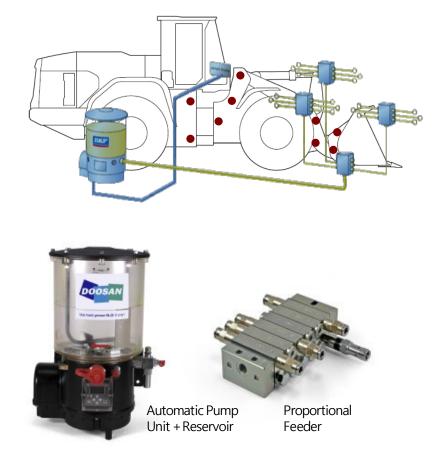
SKF AGS system is available as an option. The device has been validated by the factory and is a factory option.

Automated Greasing System (Optional)

- SKF, Lincoln affiliated AGS system is available as an optional attachment for wheel loaders. This system provides lubrication to 23 locations and incorporates a 24V pump with a 6-liter grease reservoir and integrated timer that allows the operator to select the grease interval through the information display.
- Once each lubrication cycle is initiated, the pump dispenses grease under pressure through pre-set metering valves that apply the proper amount of grease to each lubrication point.

System Difference and advantages

- Reduced repair cost from better lubrication
- Less chance of machine down time
- Precise lubrication of pins and bushings
- Time saving = higher productivity
- Free from safety concern when climbing on the machine
- Free from site / weather condition.



Useful Function_AGS

Automated Greasing System provides cost savings thanks to increased bearing life, increased uptime, less repair and higher resale value.

Manual Lubrication Related Costs for a Midsize Loader

Annual costs to manually lubricate equipment

<u>Labor</u> 30 minutes per 8 hr. shift X \$ 30 / Hour (50wks/yr.)	\$3,750	Auto-Lube
Lost Production 30 minutes per 8 hr. shift X \$90 / Hour (50wks/yr.)	<u>\$11,250</u>	Savings
Manual Lubrication Cost	\$15,000	▶95% Savings = \$14,250
Annual costs to repair failed components		
Replacement Pins and Bushings2 Pins X \$450.00 Each\$ 900		
<mark>Repair Labor</mark> One Person X \$65.00 X 2 Repairs X 6 Hours Each	\$ 780	
Lost Production 2 Repairs X 6 Hours Each. X \$90.00/Hour	<u>\$ 1,080</u>	
Repair Cost	\$ 2,760 📑	▶ 50% Savings = \$ 1,380
Total Annual Manual Lubrication Related Cost	\$ 17,760	\$15,630
STRUCTUON Reliability Conference		Total Annual Savings

Useful Function_AGS

Automated Greasing System provides a continuous supply of lubricant at certain intervals, and when the machinery is in operation and all the bearings are moving.

Automated Greasing System – Schematics

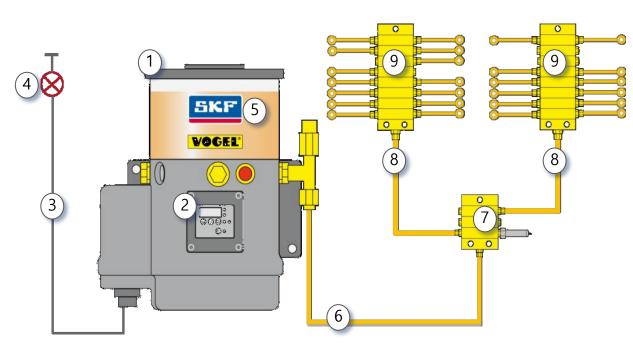
 Automatic Pump Unit has 6liter, A rocker type low level sensor is normally pressured by grease weight which results in agitator activation agitator driven by the gear motor, if grease level is low, rocker turns back and error signal is generated.
 Display Unit shows green light when normal, red light when grease is low or with other faults.

3. The progressive feeders divide up the lubricant delivered by the piston pump in exactly the design ratio. So every connected bearing receives exactly the amount of lubricant it needs

Automatic Pump Unit + Reservoir

- 2. Display & Control Unit
- 3. Power connection
- 4. Fault and running control lamp (In-Cabin)
- 5. Pump element with pressure relief valve Main line
- 6. Main distributor with monitoring sensor
- 7. Master Feeder
- 8. Secondary Feeder
- 9. Lube points





Doosan Transport Monitoring System (TMS) provides an expert level consulting to dealers and fleet management tool for the customers.

Transport Monitoring System (TMS)

- Very useful to manage fleet machines and to promote preventive maintenance that offers a Web-based fleet and asset management solution, enabled by hardware installed on the machine. It will be able to support multiple users in different locations.
- TMS can help dealers business in the following ways and more.
- To build and strengthen relations with customers through increased contact utilizing machine hour information.
- To be able to expertly consult with customers in terms of machine utilization rate, fuel consumption which will promote trust.
- To provide on time servicing to the machine which will help customer stay up time.
- To efficiently manage parts stock plan.
- To efficiently manage service staff scheduling and travel logistics.
- To help get higher parts sales due to on-time servicing and higher capture rate.
- Asset management in case of dealer rental, dealer financed program
- TMS can help customers, especially fleet owners in the following ways and more.
- To monitor machine utilization rate, to understand if machine mix is right.
- To identify where the nearest replacement machine is available for a down machine.
- To understand and guide the operator to operate the machine with higher efficiency.
- Anti-theft and theft recovery

Note

- TMS offers updated data transmission approximately every one hour.
- TMS applied as option for all -7 series.

Doosan Transport Monitoring System (TMS) provides an expert level consulting to dealers and fleet management tool for the customers.

DOOS	SAN	Fleet	Utilization Report	Filter / Oil Management	Event Report	e-Tic	ket User S	Setting A	dmin Lo	gout		
Coogl	베립해		AK YT	Latitu Longit	ment Id : DL-10 de : 49.915929 ude : -99.8162! on : 10.60mi El sk MT	ND MN SD WI NE IA IL KS MO		NH MA RI	북대서양		영국 아일랜드 비스키이 만 스페인 포르투갈	수 지도 위성 편란드 민마크 원마크 목일 오스트리아 루마니아 이탈리아 그리스 카니지 지중해 카니지 지중해 카니지 이용약관
E	Equipment	Favo	rite									
Owner		Model Select	Model 💌 Equipme	ent ID	S	Search Cl	ear		Save to F	avorites	Print Report	Export to Excel
Fav. O)rganization	Dealer Name	Owner	Make	Model	Equipment ID	Oper.(Hr)	Fuel Consumption (L)	Fuel Efficiency (L/Hr)	Filter/0il	Fault	Warning
	GCON Equipment	AGCON Equipment	AGCON Equipment	Doosan	DL220-3	DL-10009	44.38	444.00	8.89	a (0)	a (0)	a ₍₁₎
	GCON Equipment	AGCON Equipment	AGCON Equipment	Doosan	DL220-3	DL-10013	21.79	197.50	7.23	a (0)	a (0)	9 (5)

Transport Monitoring System (TMS) - Continued

Picture : TMS Web display

Doosan Transport Monitoring System (TMS) provides an expert level consulting to dealers and fleet management tool for the customers.

Transport Monitoring System (TMS) - Continued

DOOSAN	Fleet	Utilization Filter Report Manage	/ Oil Event ement Report	e-Ticket	User Setting	Admin	Logout			
Equipment Type	Select Type	Equipment ID DC11	I-SWDX	Search	Clear					
Equipment Type	Equipment ID	Oper. Time (Hr)			Filter / Oil			Last	communication time	n
DX	DC11-SWDX	6.72	Fuel Air Engine Filter Cleaner Oil Filte	r Filter Filter	Engine Oil Hyd. Oil Coolant	DPF				
Page 1 of 1 (1 record										
Manufacturer	Doosan	Equipment Type	DX E	quipment Number	DC11-SWDX	Model	DX	Oper. Time (Hr)	6.72	
Divisio	on	Interval			Hour used			Hour rem	ained	
Fuel Filt	er	0.00	605.73						-605.73	^
Air Clear	ner	2000.00	605.73						1394.27	
Engine Oil	Filter	250.00	605.73						-355.73	
Deferre F	14	4000.00	005 70						004.07	

Picture : TMS Web display – Filter / Oil Management

Doosan Transport Monitoring System (TMS) provides an expert level consulting to dealers and fleet management tool for the customers.

Transport Monitoring System (TMS) - Continued

DOOSA	~	Fleet		Utiliz Rep	ation oort		r / Oil gement	Ev Rej	ent port	e-Tic	ket	User Se	etting	Admii	י	Logou	t					
Monthly	nthly Utilization Report																					
	Year 2014 Category Select Category Model DX350LC-3 Refresh Report Equipment ID Owner Serial No Clear Print Report																					
0	Dealer	0	M-1	M- J-1	Equip.	Serial	C - 1		Wh	ole Per	iod			Jan	Jary			Febr	ruary			М
Org.	Name	Owner	Make	Model	Number	No.	Category	Graph	Operation Time (Hr)	Work Hrs.	Util. (%)	Fuel Efficiency	Operation Time (Hr)	Work Hrs.	Util. (%)	Fuel Efficiency	Operation Time (Hr)	Work Hrs.	Util. (%)	Fuel Efficiency	Operation Time (Hr)	
			Gra	nd Total					4558.50	1955.64	42.90%	0.81	3542.37	1955.64	55.21%	5.69	1016.13	0.00	0.00%	3.98	0.00	0.00
AGCON Equipment	AGCON Equipment	AGCON Equipment	Doosan	DX350LC -3	DX-10071	10071	Excavator	di.	0.00	0.00	0.00%	0.00	0.00	0.00	0.00%	0.00	0.00	0.00	0.00%	0.00	0.00	0.00
Apprentice & Skill Improvement Program	Apprentice & Skill Improvement Program	Apprentice & Skill Improvement Program	Doosan	DX350LC -3	DX-10084	10084	Excavator	ii.	139.21	74.31	53.38%	1.65	139.21	74.31	53.38%	19.81	0.00	0.00	0.00%	0.00	0.00	0.00
Barry Equipment	Barry Equipment	Barry Equipment	Doosan	DX350LC -3	DX-10086	10086	Excavator	di.	86.03	13.40	15.58%	3.62	25.22	13.40	53.13%	17.57	60.81	0.00	0.00%	25.83	0.00	0.00
Barry Equipment	Barry Equipment	Barry Equipment	Doosan	DX350LC -3	DX-10152	10152	Excavator	di.	70.80	35.50	50.14%	3.27	49.76	35.50	71.34%	20.32	21.04	0.00	0.00%	18.87	0.00	0.00
Bestline - Rental	Bestline - Rental	Bestline - Rental	Doosan	DX350LC -3	DX-10065	10065	Excavator	d.	0.00	0.00	0.00%	0.00	0.00	0.00	0.00%	0.00	0.00	0.00	0.00%	0.00	0.00	0.00
Bobcat Enterprises	Bobcat Enterprises	Bobcat Enterprises	Doosan	DX350LC -3	DX-10027	10027	Excavator	di.	2.32	0.00	0.00%	0.66	0.00	0.00	0.00%	0.00	2.32	0.00	0.00%	7.97	0.00	0.00
Bobcat of Grand Forks	Bobcat of Grand Forks	Bobcat of Grand Forks	Doosan	DX350LC -3	DX-10127	10127	Excavator	di.	0.00	0.00	0.00%	0.00	0.00	0.00	0.00%	0.00	0.00	0.00	0.00%	0.00	0.00	0.00
Bobcat of	Bobcat of	Bobcat of	Doosan	DX350LC	DX-10096	10096	Excavator	de.	64.35	14.88	23.12%	3.30	14.98	14.88	99.33%	27.64	49.37	0.00	0.00%	11.96	0.00	0.00

Picture : TMS Web display – Utilization Report

Useful Function_Reverse Fan

Automatic Reverse Fan provides airflow in reverse direction to expel debris build up in the radiator cores.

Automatic Reverse Fan

- Fan rotate in CCW direction from rear normally. Reverse fan rotation function is provided as standard which helps in operating in dusty area by expelling debris build up in the cooler cores.
- Default setting is 120 minutes between purge with 60 seconds of reversed mode activation. This setting is adjustable in the step of 30 minutes from 30 minutes to 120 minutes.
- There are 3 ways of fan operation mode selection
 - Light on Right side : As set by operator in Graphical Display
 - No Light : Off Fan only rotates in CCW direction
 - Light on Left side : Manual operation for 1 minutes.

- 1. Walk Around
- 2. Line Up
- 3. Sales Feature
- 4. Standard & Option List

Standard & Option List (1/3)

			STD.	BASE		X			
		Option		0A-7M		20-7M		0-7M	Remark
Group	Name	Description	EX	RU	EX	BR	EX	BR	Remark
	Emission	Tier 2	S	S					
		Tier 3			S	S	S	S	
	Air-Cleaner	Standard Air Cleaner	В	В	В	В	В	В	
		Ultra Web Air Cleaner	0	0	0	0	0	0	
	Pre-Cleaner	Pre-Cleaner_Dry type	В	В	В	В	В	В	
		Pre-Cleaner_Oil-Bath	0	0	0	0	0	0	PPI - VOC
Engine	Spark Arrestor	Spark Arrestor	0	0	0	0	0	0	PPI - VOC
		Water Separator with Heater	0	В	0	0	0	0	
	Heavy water Separator	Water Separator for Bio Diesel	0	0	0	0	0	0	
		Water Separator without Heater	B	0	В	В	В	В	
	Fuel Filler Pump	Fuel Filler Pump	В	В	0	0	0	0	
	Muffler	Double Muffler	S	S	В		0	S	
		Double Muffler Without Hole			0	S	В		brazilian regulation (Option)
		4 Gear without Lock-up	S	S	В	В	В	В	
		5 Gear with Lock-up			0	0	0	0	PPI - VOC
	Transmission	Cold: Termostat	0	В	0	0	ο	0	cold region (RU)
		Temperate: Non Thermostat	В	0	В	В	В	В	
Drive	Axle Type	LSD	В	В	В	В	В	В	
Train	Axie Type	OPEN							
	Axle	Heavy Duty	0	0	0	0	0	0	
	Axie	Standard	В	В	В	В	В	В	
	Axle oil cooler	Axle oil cooler					0	0	PPI - VOC
	Tire	STD	TRI(L3)	TRI(L3)	TRI(L3)	TRI(L3)	TRI(L3)	TRI(L3)	
	Control Valve	2 Spool MCV	В	В	В	В	В	В	
		3 Spool MCV	0	0	0	0	0	0	
		FNR-2SP	0	0	0	0	0	0	
	Lever Type	FNR-3SP	0	0	0	0	0	0	
Llud		Mono Lever	В	В	В	В	В	В	
Hyd.	Hydraulic Fan Motor	Non Bidirect. & Non Pro. Fan Drive	В						
		Bidirectional & Pro. Fan Drive	0	S	S	S	S	S	fan noise certification(RU)
	LIS	Load Isolation System	0	0	0	0	0	0	
	Emergency Steer	Emergency Steer	0	0	0	0	0	0	
	Brake Pedal	Additional Brake Pedal	0	0	0	0	0	0	

Standard & Option List (2/3)

		Option	DL3	20A-7M	DL32	20-7M	DL42	0-7M	D
Group	Name	Description	EX	RU	EX	BR	EX	BR	Remark
	Super-tropical	Non Tropical Area							
	specifications	Tropical Area							
Hyd.		Cold Weather(VG32)	0	В	0	0	0	0	
•	Hydraulic Oil	Normal(VG46)	0	0	В	0	В	0	
		Tropical Weather(VG68)	В	0	0	В	0	В	
		Fender with Rubber	0	0	0	0	0	0	
	Fender	Full Fender with Rubber	0	0	0	0	0	0	
		Fender	В	В	В	В	В	В	
c	Mud Guard	Mud Guard							
Structure		Noise Kit	B	S	В	В	В	В	fan noise certification(RU)
	Noise kit	Non Noise Kit	0		0	0	0	0	
	Add. C/W	Add. C/W	0	0	0	0	0	0	DL320(A)-7M: 200/300/400kg
	Wheel Chock	Wheel Chock	0	0	0	0	0	0	DL420(A)-7M: 300/400/500kg
		Standard Arm	В	В	В	В	В	В	
	Loader Arm	High Lift Arm	0	0	0	0	0	0	
		Non Bucket	0	0	0	0	0	0	
F		GP_BOT	В	В	В	В	В	В	3.3/3.9m ³ GP; Mono Tooth
Front	Bucket	GP_BOC	0	0	0	0	0	0	
		Aggregate	0	0	0	0	0	0	3.2/3.5/3.7 (300) 4.2/4.7/5.0 (400) m ³
	Quick coupler	QC Piping only	0	0	0	0	0	0	
	AGS	Auto grease System	0	0	0	0	0	0	
		2.0 Global(Cell only)	0	0	0	0	0	0	TMS
	USIM	2.0 Global(SAT+Cell)	0	0	0	0	0	0	TMS
	Rotating Beacon	Rotating Beacon	0	0	0	0	0	0	
	Camera	Rear Camera	0	0	0	0	0	0	
		LED Lamp; Front only	0	0	0	0	0	0	
ᆔᆊ	Working Lamp	LED Lamp; 4+4	0	0	0	0	0	0	
전장	(Front+Rear)	Halogen Lamp; 2+2	В	В	В	В	В	В	
		Halogen Lamp; 4+2	0	0	0	0	0	0	
	Llow	Low Sound Pressure	В	В	В	В	В	В	
	Horn	High Sound Pressure	0	0	0	0	0	0	
	License Lamp	License Lamp (Plate)	0	0	0	0	0	0	
	Audio Equipment	Radio + MP3(STEREO)	0	0	0	0	0	0	

Standard & Option List (3/3)

	Option		DL32	0A-7M	DL32	0-7M	DL42	0-7M	Domoria	
Group	Name	Description	EX	RU	EX	BR	EX	BR	Remark	
		Air Sus. with heat	0	0	0	0	0	0		
	Seat	Mech. Suspension Seat with heat								
Cabin		Mech. Suspension Seat	В	В	В	В	В	В		
Cabin	Cabin Hand rail	Cabin Top Hand rail	0	0	0	0	0	0		
	Heat Wire For Mirror	Heat Wire	0	В	0	0	0	0		
	Rear Sunvisor	Rear Sunvisor	0	0	0	0	0	0		
	Product Number	Dom. & Export Product Number	В	В	В	В	В	В		
Eta	Tools	Tools	В	В	В	В	В	В		
Etc.	Spare Parts	Spare Parts	В	В	В	В	В	В		
	Engine Oil	Engine Oil	0	0	0	0	0	0		

End of Document